

OFFEROR PRICE AND MILESTONE PAYMENT PROPOSAL

SECTION 1 - OVERVIEW

The Draft Statement of Work and Sample Subcontract identify the Tri-Laboratories' suggested milestones for the TLCC2 Procurement. Offerors may propose alternate milestones if they believe alternate milestones are more advantageous to the Tri-Laboratories.

Offeror must complete this form to identify its proposed milestones and associated payment amounts. Offeror must return this form along with its proposal submission.

Offeror proposing milestones in accordance with the Draft Statement of Work and Sample Subcontract must insert proposed milestone payment amounts (for each milestone) in Section 2 below.

Offeror proposing alternate milestones must complete the tables and insert milestone payment amounts (for each milestone) in Section 3 below.

Offeror should identify its proposed fixed price for installation and training on a per Scalable Unit (SU) basis in Section 4 below.

Offerors are advised that milestone payment amounts must be commensurate with the value to be received by the Tri-Laboratories for each milestone. The Tri-Laboratories will not seriously consider milestone payment proposals that are "front-loaded," meaning that proposed milestone payment amounts (for each quarter delivery) are valued significantly higher for initial SU build milestones and leave little or no payment in reserve for final cluster acceptance milestones. LLNS requires milestone payment proposals that include reasonable payment reserves of at least 15% of the cluster price for cluster acceptance, which serve to protect the Tri-Laboratories' interest. Also note that the Tri-Laboratories will pay for service in arrears (as opposed to advance payments) for the TLCC2 Procurement.

(The rest of this page left intentionally blank)

SECTION 2 – OFFEROR PAYMENT PROPOSAL FOR TRI-LAB SUGGESTED MILESTONES

OFFEROR NAME:	
---------------	--

A. Offeror's proposed milestone payment schedule for deliverables follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
6.4.1	Detailed Project Plan	7 Days After Subcontract Award	<i>insert \$</i>
6.4.2	Tri-Laboratory TOSS Final Checkout	04-15-11	<i>insert \$</i>
6.4.3	TLCC2 Phase 1 Build	06-30-11	<i>insert \$</i>
6.4.4	TLCC2 SU Phase 1 Delivery & Acceptance	07-15-11	<i>insert \$</i>
6.4.5	TLCC2 Phase 1 Cluster Integration	07-30-11	<i>insert \$</i>
6.4.9	TLCC2 Phase 2 SU Build	08-30-11	<i>insert \$</i>
6.4.10	TLCC2 Phase 2 SU Delivery & Acceptance	09-15-11	<i>insert \$</i>
6.4.11	TLCC2 Phase 2 Cluster Integration	09-25-11	<i>insert \$</i>
6.4.12	TLCC2 Phase 3 Build	10-15-11	<i>insert \$</i>
6.4.13	TLCC2 SU Phase 3 Delivery & Acceptance	11-15-11	<i>insert \$</i>
6.4.14	TLCC2 Phase 3 Cluster Integration	11-30-11	<i>insert \$</i>
		TOTAL FIXED PRICE	<i>insert \$</i>

B. Offeror's proposed milestone payment schedule for **service performed outside the State of New Mexico** (i.e., hardware and software maintenance and training) follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
1	Acceptance of first service period for Phase 1 clusters	180 days after the date LLNS accepts Milestone 6.4.5	<i>insert \$</i>
2	Acceptance of second service period for Phase 1 clusters	185 days after the date LLNS accepts Milestone 1	<i>insert \$</i>

Milestone No.	Milestone Description	Completion Date	Payment Amount
3	Acceptance of third service period for Phase 1 clusters	180 days after the date LLNS accepts Milestone 2	<i>insert \$</i>
4	Acceptance of fourth service period for Phase 1 clusters	185 days after the date LLNS accepts Milestone 3	<i>insert \$</i>
5	Acceptance of fifth service period for Phase 1 clusters	180 days after the date LLNS accepts Milestone 4	<i>insert \$</i>
6	Acceptance of final service period for Phase 1 clusters	185 days after the date LLNS accepts Milestone 5	<i>insert \$</i>
7	Acceptance of first service period for Phase 2 clusters	180 days after the date LLNS accepts Milestone 6.4.11	<i>insert \$</i>
8	Acceptance of second service period for Phase 2 clusters	185 days after the date LLNS accepts Milestone 7	<i>insert \$</i>
9	Acceptance of third service period for Phase 2 clusters	180 days after the date LLNS accepts Milestone 8	<i>insert \$</i>
10	Acceptance of fourth service period for Phase 2 clusters	185 days after the date LLNS accepts Milestone 9	<i>insert \$</i>
11	Acceptance of fifth service period for Phase 2 clusters	180 days after the date LLNS accepts Milestone 10	<i>insert \$</i>
12	Acceptance of final service period for Phase 2 clusters	185 days after the date LLNS accepts Milestone 11	<i>insert \$</i>

Milestone No.	Milestone Description	Completion Date	Payment Amount
13	Acceptance of first service period for Phase 3 clusters	180 days after the date LLNS accepts Milestone 6.4.14	<i>insert \$</i>
14	Acceptance of second service period for Phase 3 clusters	185 days after the date LLNS accepts Milestone 13	<i>insert \$</i>
15	Acceptance of third service period for Phase 3 clusters	180 days after the date LLNS accepts Milestone 14	<i>insert \$</i>
16	Acceptance of fourth service period for Phase 3 clusters	185 days after the date LLNS accepts Milestone 15	<i>insert \$</i>
17	Acceptance of fifth service period for Phase 3 clusters	180 days after the date LLNS accepts Milestone 16	<i>insert \$</i>
18	Acceptance of final service period for Phase 3 clusters	185 days after the date LLNS accepts Milestone 17	<i>insert \$</i>
TOTAL FIXED PRICE			<i>insert \$</i>

- c. Offeror's proposed milestone payment schedule for **service performed in the State of New Mexico** (i.e., installation service and training at LANL and SNL-NM) follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
19	TLCC2 Phase 1, Completion of Installation & Training at LANL	TBD	\$ TBD
20	TLCC2 Phase 1, Completion of Installation & Training at SNL-NM	TBD	\$ TBD
21	TLCC2 Phase 2, Completion of Installation & Training at LANL	TBD	\$ TBD
22	TLCC2 Phase 2, Completion of Installation & Training at SNL-NM	TBD	\$ TBD

Milestone No.	Milestone Description	Completion Date	Payment Amount
23	TLCC2 Phase 3, Completion of Installation & Training at LANL	TBD	\$ TBD
24	TLCC2 Phase 3, Completion of Installation & Training at SNL-NM	TBD	\$ TBD

D. Offeror's proposed milestone payment schedule for options follows.

Option No.	Milestone	Option Milestone Description	Due Date	Payment Amount
1	6.4.6	TLCC2 Phase 1 Option Build	07-30-11	<i>insert \$</i>
	6.4.7	TLCC2 SU Phase 1 Option Delivery & Acceptance	08-15-11	<i>insert \$</i>
	6.4.8	TLCC2 Phase 1 Option Cluster Integration	08-30-11	<i>insert \$</i>
	TBD	TLCC2, Phase 1 Option, Completion of Installation & Training at LANL		<i>insert \$</i>
	TBD	TLCC2 Phase 1 Option, Completion of Installation & Training at SNL-NM		<i>insert \$</i>
2	6.4.15	TLCC2 Phase 3 Option Build	11-15-11	<i>insert \$</i>
	6.4.16	TLCC2 SU Phase 3 Option Delivery & Acceptance	12-15-11	<i>insert \$</i>
	6.4.17	TLCC2 Phase 3 Option Cluster Integration	12-30-11	<i>insert \$</i>
	TBD	TLCC2 Phase 3 Option, Completion of Installation & Training at LANL		<i>insert \$</i>
	TBD	TLCC2 Phase 3 Option, Completion of Installation & Training at SNL-NM		<i>insert \$</i>
3	TBD	TLCC2 – 1 SU LANL GPU-Enhanced Option Build	TBD	<i>insert \$</i>
	TBD	TLCC 2 – 1 SU LANL GPU-Enhanced Option Delivery & Acceptance	TBD	<i>insert \$</i>
	TBD	TLCC 2, Completion of Installation & Training at LANL		<i>insert \$</i>
4	TBD	TLCC2 – 2 SU LANL GPU-Enhanced Option Build	TBD	<i>insert \$</i>
	TBD	TLCC 2 – 2 SU LANL GPU-Enhanced Option Delivery & Acceptance	TBD	<i>insert \$</i>
	TBD	TLCC2, Completion of Installation & Training at LANL		<i>insert \$</i>
5	25	Acceptance of first service period for Phase 1 option clusters	180 days after the date LLNS accepts Milestone 6.4.8	<i>insert \$</i>
	26	Acceptance of second service period for Phase 1 option clusters	185 days after the date LLNS accepts Milestone 25	<i>insert \$</i>

Option No.	Milestone	Option Milestone Description	Due Date	Payment Amount
	27	Acceptance of third service period for Phase 1 option clusters	180 days after the date LLNS accepts Milestone 26	<i>insert \$</i>
	28	Acceptance of fourth service period for Phase 1 option clusters	185 days after the date LLNS accepts Milestone 27	<i>insert \$</i>
	29	Acceptance of fifth service period for Phase 1 option clusters	180 days after the date LLNS accepts Milestone 28	<i>insert \$</i>
	30	Acceptance of final service period for Phase 1 option clusters	185 days after the date LLNS accepts Milestone 29	<i>insert \$</i>
6	31	Acceptance of first service period for Phase 3 option clusters	180 days after the date LLNS accepts Milestone 6.4.17	<i>insert \$</i>
	32	Acceptance of second service period for Phase 3 option clusters	185 days after the date LLNS accepts Milestone 31	<i>insert \$</i>
	33	Acceptance of third service period for Phase 3 option clusters	180 days after the date LLNS accepts Milestone 32	<i>insert \$</i>
	34	Acceptance of fourth service period for Phase 3 option clusters	185 days after the date LLNS accepts Milestone 33	<i>insert \$</i>

Option No.	Milestone	Option Milestone Description	Due Date	Payment Amount
	35	Acceptance of fifth service period for Phase 3 option clusters	180 days after the date LLNS accepts Milestone 34	<i>insert \$</i>
	36	Acceptance of final service period for Phase 3 option clusters	185 days after the date LLNS accepts Milestone 35	<i>insert \$</i>
7	37	Acceptance of first service period for 1 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Option 3 SU	<i>insert \$</i>
	38	Acceptance of second service period for 1 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 37	<i>insert \$</i>
	39	Acceptance of third service period for 1 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Milestone 38	<i>insert \$</i>
	40	Acceptance of fourth service period for 1 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 39	<i>insert \$</i>
	41	Acceptance of fifth service period for 1 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Milestone 40	<i>insert \$</i>
	42	Acceptance of final service period for 1 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 41	<i>insert \$</i>

Option No.	Milestone	Option Milestone Description	Due Date	Payment Amount
8	43	Acceptance of first service period for 2 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Option 4 SUs	<i>insert \$</i>
	44	Acceptance of second service period for 2 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 43	<i>insert \$</i>
	45	Acceptance of third service period for 2 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Milestone 44	<i>insert \$</i>
	46	Acceptance of fourth service period for 2 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 45	<i>insert \$</i>
	47	Acceptance of fifth service period for 2 SU LANL GPU-Enhanced	180 days after the date LLNS accepts Milestone 46	<i>insert \$</i>
	48	Acceptance of final service period for 2 SU LANL GPU-Enhanced	185 days after the date LLNS accepts Milestone 47	<i>insert \$</i>
			TOTAL OPTIONS PRICE	<i>insert \$</i>

SECTION 3 – OFFEROR PAYMENT PROPOSAL FOR ALTERNATE MILESTONES

OFFEROR NAME:	
---------------	--

- A. Offeror's proposed alternate milestone payment schedule for deliverables follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
<i>insert #s</i>	<i>insert milestone descriptions</i>	<i>insert due date</i>	<i>insert \$</i>

- B. Offeror's proposed alternate milestone payment schedule for **service performed outside the State of New Mexico** (i.e., hardware and software maintenance and training) follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
<i>insert #s</i>	<i>insert milestone descriptions</i>	<i>insert due date</i>	<i>insert \$</i>

- c. Offeror's proposed alternate milestone payment schedule for **service performed in the State of New Mexico** (i.e., installation service and training at LANL and SNL-NM) follows.

Milestone No.	Milestone Description	Completion Date	Payment Amount
<i>insert #s</i>	<i>insert milestone descriptions</i>	<i>insert due date</i>	<i>insert \$</i>

- D. Offeror's proposed alternate milestone payment schedule for options follows.

Option No.	Option Milestone Description	Due Date	Payment Amount
<i>insert #s</i>	<i>insert milestone descriptions</i>	<i>insert due date</i>	<i>insert \$</i>

SECTION 4 – OFFEROR PROPOSED PRICE FOR INSTALLATION & TRAINING PER SU

Offeror's proposed fixed price for training and installation on a per SU basis follows.

Site Location	Description	Quantity	Fixed Price
LLNL	Installation & Training	1 SU	<i>insert \$</i>
LANL	Installation & Training	1 SU	<i>insert \$</i>
SNL-NM	Installation & Training	1 SU	<i>insert \$</i>
SNL-Livermore	Installation & Training	1 SU	<i>insert \$</i>

END.